

**Ventura County Medi-Cal Managed Care Commission  
(VCOMMCC) dba Gold Coast Health Plan (GCHP)  
Commission Meeting Minutes  
May 23, 2011**

**CALL TO ORDER**

Chair Dial called the meeting to order at 3:05 p.m. in Suite 200 at the Ventura County Public Health Building located at 2240 E. Gonzales Road, Oxnard, CA 93036.

**ROLL CALL**

**COMMISSION MEMBERS IN ATTENDANCE**

**David Araujo, MD**, Ventura County Medical Center Family Medicine Residency Program  
**Maylee Berry**, Medi-Cal Beneficiary Advocate  
**Lanyard Dial, MD**, Ventura County Medical Association  
**Robert Gonzalez, MD**, Ventura County Health Care Agency  
**Rick Jarvis**, Private Hospitals / Healthcare System  
**Roberto S. Juarez**, Clinicas del Camino Real, Inc.  
**Kathy Long**, Ventura County Board of Supervisors  
**Catherine Rodriguez**, Ventura County Medical Health System

**EXCUSED / ABSENT COMMISSIONERS**

**Anil Chawla, MD**, Clinicas del Camino Real, Inc.  
**Laurie Eberst, RN**, Private Hospitals / Healthcare System  
**John Fankhauser, MD**, Ventura County Medical Center Executive Committee

**STAFF IN ATTENDANCE**

**Earl Greenia, CEO**  
Tin Kin Lee, Legal Counsel  
Traci R. McGinley, Clerk of the Board  
Charlie Cho, MD, Chief Medical Officer  
Andre Galvan, Project Management Specialist  
Guillermo Gonzalez, Government Affairs Director  
Darlane Johnsen, Chief Financial Officer  
Pamela Kapustay, RN, Health Services Director  
Steven Lalich, Communications Director  
Candice Limousin, Human Resources Director  
Audra Lucas, Administrative Assistant  
Paul Roberts, Provider Relations and Contracting Director

Language Interpreting and Translating services provided by GCHP from Lourdes González Campbell of Lourdes González Campbell and Associates.

The Pledge of Allegiance was recited.

## **PUBLIC COMMENT / CORRESPONDENCE**

The following representatives were present regarding Agenda Item 4.b. *Managed Care Medi-Cal Pharmacy Costs and Reimbursement* (contract with ScriptCare), and expressed their concerns about the Contract with ScriptCare:

Robert Andonian, Pharmacy & Farmacia Estrella.  
Ali Karandish, Stan's Drugs Pharmacy.  
April Valusek, OMAC Pharmacy.  
Joe Hoffman, Oxnard Drug.  
John Skormand, Seeber's Pharmacy.  
Pamela Miles, Home Care Pharmacy, Inc.  
James Lektwich, Rogers Pharmacy.  
Chris Platt, Medical Arts Pharmacy.

Kevin Brown, ScriptCare, Ltd, advised the Commission that the pharmacy contract originally had two network options, after discussing the contract with a number of pharmacists, they amended it and made it a single network contract. He announced that ScriptCare would be at the Hilton Garden Inn at 6:30 p.m. to discuss these issues and provide clarification to local pharmacies. Mr. Brown also announced that ScriptCare has opened a local office at 1701 Solar Street in Oxnard which will house approximately 20 employees.

The ScriptCare / Pharmacy contract was further discussed and that ScriptCare's rates are within the range of other managed Medi-Cal Plans within the State.

David Cruz, Health Education League of America, expressed his belief and concern that the Plan was not ready to go "live" on July 1, 2011.

Christina Velasco, Clinicas del Camino Real, Inc., voiced her concerns regarding a recent Auto-Assignment Study Group meeting she attended and requested the Commission review the open meeting laws.

Pablo Ortiz, Gold Coast Broadcasting, introduced himself as his company is launching the Gold Coast Health Plan's media campaign.

Richard Sochel, CSDS, Executive Director, thanked GCHP staff for attending a recent outreach hosted at his facility

### **1. APPROVAL OF MINUTES – APRIL 25, 2011**

After a brief discussion, the following statement will be added to the Public Comment section of the minutes. "Tony Alatorre, Clinicas COO, Auto-Assignment Study Group Member, objected to Agenda Item 4b, *Auto-Assignment Study Group Recommendations*, being deferred."

Item 3.a. 2) is hereby amended to read as follows: "Budget assumes a subordinated loan of \$3.5 million beginning in December 2011. With the loan, GCHP will phase in all Total Net Equity requirements."

Commissioner Araujo moved to approve the April 25, 2011, minutes as amended; Commissioner Gonzalez seconded. The motion carried. **Approved 8-0.**

#### **4. MANAGEMENT RECOMMENDATIONS**

##### **b. Outpatient Pharmacy Reimbursement**

CEO Greenia discussed the relationship between GCHP and ScriptCare as well as ScriptCare and local pharmacies; GCHP does not have contracts with individual pharmacies. Out of 126 contracts offered by ScriptCare, 96 had been accepted.

Counsel Tin Kin Lee advised the Commission that there is a list of items that ScriptCare must meet or there are possible financial consequences.

Clarification was made between the Fee-For-Service and Managed Care.

Chief Medical Officer Cho gave a brief explanation of the formulary to the Commission and those in attendance.

#### **2. CEO UPDATE**

CEO Greenia announced that on May 12, 2011 management received confirmation from the State for the "Go-Live" date of July 1, 2011 from the State.

The Provider Directory was completed last Friday.

Dr. Cho has made strides in the formulary.

Our community outreach/education efforts continue.

The Plan continues to execute contracts with Primary Care Physicians and other providers.

No Commission action was required.

#### **3. FINANCIAL REPORT**

CFO Johnsen presented the Balance Sheet, Statement of Revenue and Expenses, Monthly Cash Flow Projections, Tangible Net Equity and Administrative Expense Details.

Management received confirmation that the ACS moneys should be classified as a liability.

The short term loan was reduced to \$300,000.

No Commission action was required.

**4. MANAGEMENT RECOMMENDATIONS**

**a. Auto-Assignment Study Group Recommendations**

The Study Group recommendations were discussed, including the definitions of Safety-Net, Traditional and Non-Traditional Providers. Additional comments from members of the Study Group that were present were received.

Commissioner Juarez moved to accept Items 1-4 of the Auto Assignment Study Group recommendation, amend the language of Item 5 to a three-to-one ratio as was proposed by the Study Group in its first meeting. The motion carried as amended. **Approved 10-0.**

**c. Resolution to Execute Contract with State**

Commissioner Long moved to approve the Resolution giving the Chief Executive Officer the authority to approve and execute the contracts with the State, Commissioner Eberst seconded. The motion carried. **Approved 8-0**, with all Commissioners present voting aye.

**COMMENTS FROM COMMISSIONERS**

Commissioner Juarez commented on the complexity of the contracting process with Gold Coast Health Plan.

**ADJOURNMENT**

The meeting adjourned at 5:37 p.m.

APPROVED:

  
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Traci R. McGinley, MMC, Clerk of the Board