

**Ventura County Medi-Cal Managed Care Commission (VCMMCC)  
dba Gold Coast Health Plan (GCHP)  
Special Executive / Finance Committee Meeting Minutes  
April 3, 2012**

**CALL TO ORDER**

Chair Cho called the meeting to order at 3:05 p.m. in Suite 280 at the Ventura County Public Health Building located at 2240 E. Gonzales Road, Oxnard, CA 93036.

**ROLL CALL**

**COMMITTEE MEMBERS PRESENT**

**David Glycer**, Private Hospitals / Healthcare System  
**Robert Gonzalez, MD**, Ventura County Health Care Agency  
**Roberto S. Juarez**, Clinicas del Camino Real, Inc.  
**Catherine Rodriguez**, Ventura County Medical Health System

**EXCUSED / ABSENT MEMBERS**

*Vacant Seat*

**STAFF EX OFFICIO COMMITTEE MEMBERS**

**Charles Cho, Chair**, Interim CEO & Chief Medical Officer

**ADDITIONAL STAFF IN ATTENDANCE**

**Traci R. McGinley**, Clerk of the Board  
**Lyndon Turner**, Sr. Financial Analyst  
**Steven Lalich**, Communication Director

**PUBLIC COMMENT**

None.

**1. LEGAL REPRESENTATION**

A Special Committee consisting of Commissioner Committee Member Gonzalez, Committee Member Juarez and Committee Member Rodriguez were charged with multiple tasks, one being obtaining legal services. The Special Committee reached out to multiple large firms in Ventura County and received several responses back. Discussion was held regarding the different responses received.

Items were reviewed further; however it was discovered that some items needed to be printed and / or copied so the item will be brought up later in the meeting.

**2. ACCEPT AND FILE FINANCIAL REPORT**

Lyndon Turner, Senior Financial Analyst, highlighted that we started with \$21.4 Million and now have \$53.4 million. We had two months cap come in from the State and then two weeks after that March's payment was received.

\$52 Million Deposit	\$14.1 Million in Claims
\$14,000 in Interest	\$3.3 Million in Pharmacy
	\$3.3 Million in Administration, not including ACS and ScriptCare

**3. CONTRACT REVIEW**

RGS Contract Amendment Jennifer Bower of RGS explained that this Amendment would allow the Commission to have a special contract with an executive firm to manage the Plan but the executive firm would not be able to make changes in staffing, etc. without it going before the CMO or Jennifer Bower. Counsel Polich noted that he would need to see the current contract to determine how the wording was changing.

Committee Member Juarez moved approval of the amendment in concept if legal counsel approved, Committee Member Gonzalez seconded, motion carried.

**Approved 4-0.**

**4. TRANSFER OF NURSES FROM ACS TO RGS UPDATE**

Interim CEO Cho noted that the salary of the Nurses should be the same. Ken Dixon of ACS explained that they should have the figures later in the week; once figures are agreed upon it will move quickly.

Jennifer Bower explained that some Nurses would like to have their leaves transferred. Committee Member Gonzalez suggested they could get paid and then GCHP could allow time off at no pay.

Committee Member Rodriguez asked if their hire dates would be the same. Jennifer Bower responded that it would have to be reviewed.

**5. ACS PRIORITY WORK PLAN REVIEW**

ACS Services were highlighted from the priority levels list, estimated additional costs were listed for these projects as they are outside the original contract.

Ken Dixon of ACS noted that there are 23 items at this time. He added that they are doing adjudication separately as they have 4,000 that need adjudication. Further discussion was held regarding adjudication. Ken Dixon explained that they started reviewing some of the back log to see why - some has been because GCHP was not the primary insurance.

Ken Dixon reported that a question had been raised at a previous meeting that an LTC was owed \$800,000. ACS researched LTC's claims; they had received an advance however their claims were not being accepted because their billing agent was no longer billing in the correct format.

Adam Blodgett of ACS asked GCHP to work with ACS as they have 20 billing companies that have not done anything to start working on the new State required format. It was suggested that possibly the newspaper could publish if they are not getting paid to check with their billing company to make sure their billing is being accepted.

Item #7, Urgent Care Policy, Dr. Cho stressed that this was a big issue. Claims were researched back claims because it has been difficult to reconcile. He was not aware that it was not being done. All back claims will be paid but in the future they will not unless there is a time of service seen.

Chair Cho stressed his frustration that ACS was unable to provide reports to GCHP and that he had not heard of it six months prior. Dr. Cho asked the Chief Operations Officer for reports and what he got was useless so that is why GCHP obtained the contract with Milliman.

Committee Member Gonzalez stated that the Commission will want reports. Our expectation is that there will be specific reports. Committee Member Rodriguez added that the information is available, just reports need to be programed.

Ken Dixon responded that is the benefit of using companies like Milliman.

Mark Abernathy of BRG noted that Dr. Cho will not get that from Claims which is what is being authorized; he needs a solution and Milliman is not that solution.

Discussion was held regarding the lack of communication between the computer systems.

Committee Member Gonzalez voiced that the Committee was hearing about a lot of things for the first time and they hope to get it turned around. These are serious issues when medical management does not communicate.

Chair Cho advised the Committee that these items were being brought before the CEO however it was not going forward to the Committee or Commission.

#### **RECESS:**

A Recess was called at 4:55 p.m. The meeting was reconvened at 5:05 p.m.

Medical Management Item was further discussed. Committee Member Gonzalez asked if they could get reassurance of when it could get resolved. Chair Cho added that he felt the Plan needed an IT Director; there are five other COHS that can get these reports.

Ken Dixon asked to resolve this problem with Dr. Cho at a later date.

Committee Member Gonzalez stated that it may be that ACS can get someone or maybe GCHP can get someone. Committee Member Juarez noted that Cen Cal has offered to come in as well.

Mark Abernathy of BRG noted that the other Plans have people that program in sequel. Milliman has reports they will generate and he noted that Dr. Cho seemed to want more than that.

## **6. SPACE PLAN UPDATE**

After discussion there was consensus that there be an RFQ for a Real Estate Broker and that the area be broadened to include Camarillo.

### **1. LEGAL REPRESENTATION (continued)**

Committee Member Juarez moved to hire Nordman Cormany Hair & Compton LLP, and have Counsel Polich review the terms and outsourcing requirements. Committee Member Glyer seconded. Motion Carried. **Approved 4-0.**

## **7. LINE OF CREDIT**

Lyndon Turner, Senior Accounting Analyst noted that the Plan does have a line-of-credit with the County for \$2.2 Million. If used, it would be due in 20 years. It also expires 12/31/2014. This line of credit is for TNE requirement because there was original concern about meeting the requirement.

There was, a question raised about the Rabobank line of credit. Chair Cho noted that he and Interim CFO Sonia DeMarta met with Rabobank last week and it will be further pursued by CFO DeMarta.

## **ADJOURN TO CLOSED SESSION – GC § 54957** **Interview Candidate for Interim CEO**

The Committee adjourned to Closed Session at 5:40 p.m.

## **RETURN TO OPEN SESSION**

The Regular Meeting reconvened at 7:07 p.m. Legal Counsel John Polich announced that the Executive Finance Committee voted unanimously to appoint Cassandra Undlin and contract with Tatum Executive.

Cassie Undlin stated that she was excited to be chosen and felt it would be fun and rewarding.

**ADJOURN TO CLOSED SESSION – GC § 54957 – CEO Position**  
**Present Permanent Position Resumes**

The Committee adjourned to Closed Session at 7:09 p.m.

**RETURN TO OPEN SESSION**

The Regular Meeting reconvened at 7:55 p.m. Committee Member Gonzalez noted that they reviewed resumes and selected three individuals to interview for permanent CEO the following week.

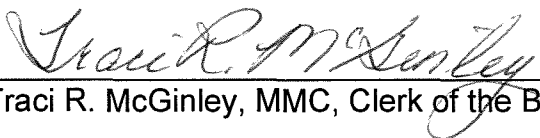
**COMMITTEE MEMBER COMMENTS**

None.

**ADJOURNMENT**

The meeting adjourned at 7:59 p.m.

APPROVED:

  
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Traci R. McGinley, MMC, Clerk of the Board